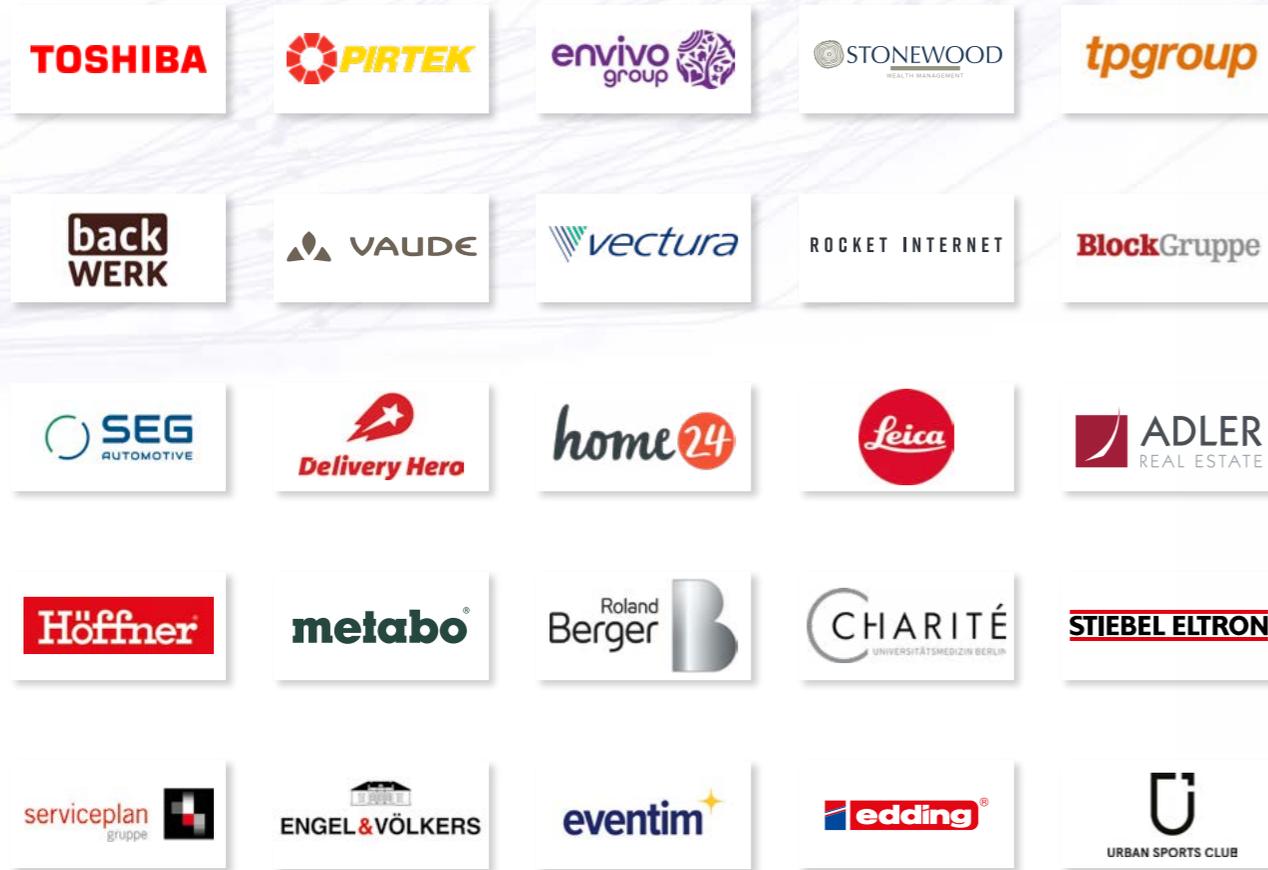




TURNING CUSTOMERS INTO AMBASSADORS

SUCCESS STORIES OF LUCANET CUSTOMERS



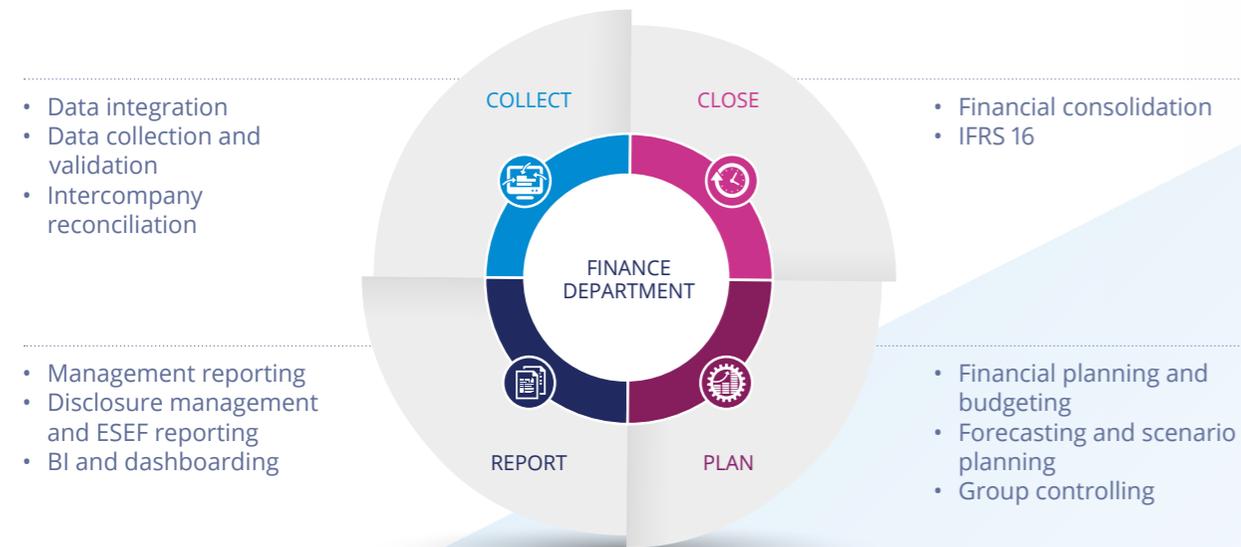
More than 3,500 satisfied customers in over 50 countries speak for themselves! Whether a budding start-up, traditional family business, or publicly traded group – LucaNet helps finance teams in companies of all sizes and sectors to achieve their goals in the area of Financial Performance Management faster. The certified LucaNet software for the preparation of financial statements, financial planning, reporting, and data management has received countless accolades for its user-friendliness and performance. From independent sources as well as from LucaNet customers.

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EXPERTISE FROM A SINGLE SOURCE

LucaNet's FPM software simplifies everything, be it data management, financial consolidation, planning, or reporting. LucaNet provides consistent mapping in a single tool so you don't have to manually jump back and forth between multiple applications. Our software's automated processes and time-saving workflows get you to your goal faster.



A SIMPLE WAY TO A UNIFIED DATABASE

- Interfaces to all the commonly used ERP and financial accounting systems e.g. SAP, DATEV, MS Dynamics 365, Sage, proALPHA, and many more
- The highest level of data quality through automatic data validation
- Decentralized IC reconciliation: Subsidiaries can clarify any differences that occur directly with one another



FAST AND ERROR-FREE CONSOLIDATED FINANCIAL STATEMENTS

- Completely automated consolidation run for legal and management consolidation or actual or plan consolidation
- Compliance with all the major national and international accounting standards, such as IFRS, and US GAAP
- Full currency translation



VALID REPORTS AND KPIS AT THE PRESS OF A BUTTON

- Standard and ad-hoc reports as well as reports for management
- Comprehensive analysis with comparison views, time series analyses, and exchange rate scenarios (including graphs and diagrams)
- Drill down to posting/source document level



FINANCIAL PLANNING IN REAL TIME

- Integrated profit, budget, balance sheet and liquidity planning, scenario planning and forecasting
- Planning periods spanning any length of time
- Simple transitioning of single-item planning into group planning



"I'm very impressed with LucaNet's software. I was able to figure out 90 percent of my work steps on my own. The reporting functions are excellent, and for me, the results it produces are world-class."



Mark Pritchard
Chief Financial Officer
Data-Mail, Inc.



"LucaNet has been of great benefit to us. The time-consuming compilation of information for consolidated financial statements and reporting is now a thing of the past. High-quality data is the result. In this way, the future of Engel & Völkers stands on a solid and transparent financial footing!"



Valentina Schröder
Head of Accounting and Taxes
Engel & Völkers AG



"Until a few years ago, we used Excel to do consolidation and reporting. That was error-prone and time-consuming. With LucaNet, we're now able to reduce the monthly close cycle from 15 days to 3 days. LucaNet is a very important tool for us."



Ron Verhoeven
CFO
Bredenoord



"LucaNet offers a very fine-grained drill down to the data base, which translates into more effective controlling. The integrated automation means plans can be created much more quickly than in Excel."



Hong Wei Hwang
Finance Director
TauRx Therapeutics Ltd



"With LucaNet, we've significantly simplified our consolidation process. Complex relationships between companies can be represented at the press of a button in a manner that saves on time and costs. This is essential to our ability to concentrate fully on our core business."



Michael Köb
Head of Group Accounting
Doppelmayr Seilbahnen GmbH

GREETINGS FROM ALL OVER THE WORLD

Networked, global, flexible: LucaNet is everywhere valid financial data are needed. Thanks to the multilingual data model, our software can be used internationally.

EASY CONSOLIDATION IN TIMES OF GROWTH

Stonewood Wealth Management

INDUSTRY

Investments

HEADQUARTER CITY

St. Peter Port
(Guernsey)

EMPLOYEES

100

USE CASES

- Monthly and annual consolidation
- Group management accounts
- Excel integration for reporting
- Monthly forecast
- Balance sheet, profit and loss, and cash flow statements

SAVED TIME:

7 DAYS
PER MONTH

New acquisition led the CFO of Stonewood Wealth Management to start looking for a professional consolidation and planning software. With LucaNet, the company can conduct group-wide monthly and annual reporting with reliable figures for the first time – and save time in comparison to any alternative process.

Production of reliable consolidated monthly statements at group level

As Stonewood Wealth Management, no consolidated financial statements or management accounts exist, until Nicholas Matthews joined the company as CFO in September 2020. He then started researching providers for software solutions to consolidate new acquisitions. It was obvious to him that an easy-to-use, flexible system was urgently needed for monthly and annual consolidation, and to handle group management accounts for balance sheet, profit & loss, and cash flow statements.

Software solution for reliable financial data available at the push of a button

Nicholas Matthews spent a lot of time carefully comparing possible software solutions to meet the company's requirements. In the end, he opted for LucaNet software. What won him over was a wide range of offered functions, including consolidation and reporting, and more than 20 years of experience with over 3,500 customers.

HOW LUCANET BENEFITS STONEWOOD WEALTH MANAGEMENT:

- ✓ Strong time savings for the closing, forecasting and reporting process
- ✓ Overview of all financial data in one system
- ✓ Transparent overview of intercompany differences
- ✓ Function to automate intercompany elimination
- ✓ Easier and faster profit and loss reporting and forecasting
- ✓ Direct Xero Integration

Thanks to LucaNet, we now have an overview of everything at the same time. When the CEO calls and asks for a group position on something, LucaNet can give those answers at the click of a button.

”

NICHOLAS MATTHEW
Chief Financial Officer (CFO)



Now, the team uses LucaNet software for consolidation according to the UK GAAP, for monthly and annual reports, management accounts at group level, and monthly forecast for profit & loss, balance sheet, and cash flow statements. During the transition to LucaNet, existing data was mainly imported via a standard interface from the source system Xero as well as Excel tables. The team is still using the source system Xero and is fully satisfied with how easily data can be loaded directly from Xero to LucaNet. This means, the team can save a lot of time – now they prepare their monthly reporting in only three days.

Another major advantage of LucaNet is that it has transparent overview of all of Stonewood's financial data in our system. This enables Nicholas Matthews to respond to any enquiry of his CEO at the click of a button, and with a reliable financial data.

HOW STONEWOOD USES LUCANET:

- One tool for different requirements
- Avoiding Excel spreadsheets
- Reporting on a monthly and annual basis

PROVEN OUTCOMES:

Time saved: Although they had never previously prepared consolidated accounts, the CFO estimates the group consolidation process would take about 10 days, whereas it now takes 3 days once the subsidiaries have completed their month end processes.



MONTHLY FINANCIAL STATEMENTS ARE NOW A BREEZE

Envivo Group

INDUSTRY
Health / Social Affairs

HEADQUARTER CITY
Cheltenham

EMPLOYEES
3,500

- USE CASES
- Consolidated financial statements
 - Data integration
 - Intercompany reconciliation
 - Management reporting

Envivo Group's finance team reports monthly to the board. For a long time, consolidation and reporting were time-consuming and stressful. With the switch to LucaNet, the process has been significantly simplified and transparency has been brought to the financial data.

Reporting too complex for Excel

In the months prior to the introduction of LucaNet, Envivo Group grew organically as well as through acquisitions. This was accompanied by ever-increasing complexity, especially in group reporting.

The approach used at the time to transfer the financial figures of the various companies to the group headquarters was reaching its limits. The figures came in via Excel, Sage and various servers. The finance team in the group then had to manually enter them into Excel to create the monthly reports for the board on this basis. *"The process was time-consuming and error-prone and regularly led to a lot of stress at the end of the month for us,"* says Emine Ucar, Group Financial Controller at Envivo. So they set out to find a solution that would simplify this process and bring reliability and transparency to their financial data. *"After watching the demo, we knew: LucaNet is exactly what we need."*

Month-end close from a single source

For Envivo's management board, Emine Ucar's team prepares monthly consolidated financial statements, reporting comprehensively on profit and loss, balance sheet, cash flow, debtors, and assets, as well as providing a detailed review of each care home's performance.

HOW LUCANET BENEFITS ENVIVO GROUP:

- ✓ Time savings in month-end closing
- ✓ Good collaboration between group and companies
- ✓ Sound basis for business decisions

SAVED TIME:

6 DAYS
PER MONTH

”LucaNet is a user-friendly and very impressive all-around product.

EMINE UCAR
GROUP FINANCIAL CONTROLLER AT ENVIVO GROUP



“LucaNet has helped us build efficient and accurate reporting,” concludes Emine Ucar. “What was complicated before is now effortless. LucaNet is our platform where everything comes together. Thanks to the software, we can see the consolidated result very quickly as well as divisional performance. The companies also benefit because their reports are structured in such a way that they can update their data independently. The exchange between our Group headquarters and the individual companies has become much more efficient and transparent. That is a huge benefit to both sides. Overall, we now save about 6 days of work during the month-end closing process.”

Envivo's board of management is also thrilled. Thanks to LucaNet, they now get reliable data with a high degree of transparency, enabling them to make their decisions on a sound basis.

HOW ENVIVO GROUP USES LUCANET:

- Month-end consolidations and management accounts
- KPI reporting
- Statistical, debtor, and asset reporting
- Actual vs. budget comparisons

PROVEN OUTCOMES:

Time saved: 6 days for month-end closing



CLEAR FINANCIALS WITH LUCANET

Data-Mail Inc.

INDUSTRY

Direct marketing

HEADQUARTERS

Connecticut, USA

EMPLOYEES

1,000

USE CASES:

- Data integration
- Financial consolidation
- Financial planning and budgeting
- Management reporting

Data-Mail, Inc., a provider of direct marketing solutions, wanted to reduce the complexity of its day-to-day business administration. That is why the company was looking for financial consolidation and reporting software that would guide them through the entire process in a swift, transparent, and absolutely reliable manner.

Data-Mail, Inc. is a family-owned American company, founded in 1971. It is the market leader for direct marketing and print products, also specializing in high print quality and sophisticated personalization using laser and digital technology as well as more traditional lettershop and bundling services.

Data-Mail found itself dealing with a highly laborious process to obtain group reports with uniform outcomes. An internal audit revealed that the previous ERP system was not being utilized in a uniform manner, and that the cloud-based reporting tool from a competitor reflected the ERP system's errors.

Swift integration and intuitive operation

LucaNet's quick implementation and integrated financial intelligence logic won Data-Mail's favor. It enabled swift integration with existing data systems and successful deployment throughout the entire organization thanks to its intuitive operation.

The system went live in just a few days. The project's entire execution took fewer than 15 days. Since the introduction of LucaNet, Data-Mail is experiencing significant savings in costs and time. With LucaNet, a consolidation process that used to take 30 days now requires only eight.

CONSOLIDATION NOW TAKES

8 DAYS
INSTEAD OF 30

Better data transparency and deeper understanding of business activity

LucaNet features the adoption of a completely revamped standardized cost framework as well as report creation without having to make ERP adjustments. The data extracted from the central ERP and payroll systems can be easily loaded into LucaNet, and fully traceable account balances can be individually coordinated with separate

ERP ledgers. "LucaNet produces a consistent reporting format. The use of this new cost framework significantly improves data transparency and provides a deeper understanding of our business activity," explains Mark Pritchard, Chief Financial Officer at Data-Mail. "All in all, I am highly impressed by LucaNet software. I was able to infer 90 percent of my work steps myself. The reporting functions are excellent and the final outcome is world-class, in my opinion."

HOW DATA-MAIL USES LUCANET:

- Creation of group reports in accordance with US GAAP
- Integrated financial planning
- Automated intercompany reconciliation

HOW LUCANET BENEFITS DATA-MAIL:

- ✓ Self-explanatory software
- ✓ Improved data transparency
- ✓ A consistent report format

Marc Pritchard, Chief Financial Officer at Data-Mail Inc.





CONSOLIDATION THAT RUNS LIKE CLOCKWORK

Doppelmayr Seilbahnen GmbH

INDUSTRY

Transportation and logistics, automotive, machinery, and systems

HEADQUARTERS

Wolfurt, Austria

EMPLOYEES

2,700

USE CASES:

- Data integration
- Financial consolidation
- Financial planning and budgeting

LucaNet's consolidation software brings transparency to Doppelmayr's complex group data. After swift system implementation, the Austrian company is now benefiting from greater transparency and higher efficiency in the creation of its consolidated financial statements.

Doppelmayr is a family business with a history reaching back to the late 19th century, when Konrad Doppelmayr laid the foundation stone for the successful enterprise upon purchasing a forge and a machine shop. Today, Doppelmayr is considered to be the technological and market leader in cable cars, operating production sites as well as distribution and service offices in over 40 countries.

Faster closes

"The software system we had been using was not being updated any longer, and also wasn't meeting the rising demands. What we required of a new consolidation tool was clear. The software definitely needed to be capable of mapping a complex corporation with multiple subgroups," says Michael Köb, who heads Group Accounting at Doppelmayr Cable Car. "Finally, the software needed to provide more efficiency in the creation of financial



Michael Köb, Head of Group Accounting at Doppelmayr Seilbahnen GmbH

statements. With LucaNet, we have hit all the marks. We obtain coherent and transparent consolidated data in just a short period of time."

Worldwide access to central data

One big simplification for Doppelmayr has been the intuitive operation of LucaNet software. Even staff who don't have a lot of IT knowledge learn the software quickly and can carry out consolidation independently after an initial training session. "What makes LucaNet special is that the software can be used in an international context reliably. That aspect proves to be extremely important for us, as Doppelmayr has a large number of business sites all over the world," explains Michael Köb.

LucaNet facilitates flexible integration of international subsidiaries and holdings. That means current financial data can be accessed from any branch office. Another

plus: In addition to producing financial statements in line with various accounting standards like IFRS, LucaNet also provides a multi-lingual, configurable user interface as well as automated currency translation.

HOW DOPPELMAYR USES LUCANET:

- Consolidated financial statements
- Closing in accordance with various accounting standards
- Automated currency translation

HOW LUCANET BENEFITS DOPPELMAYR:

- ✓ Faster consolidated financial statements
- ✓ Ease of use, even for those with limited IT skills
- ✓ Ability to incorporate subsidiaries in flexible ways





GAINING CLARITY IN FINANCIAL CONSOLIDATION

Leica Camera AG

INDUSTRY

Optics

HEADQUARTERS

Wetzlar, Germany

EMPLOYEES

1,600

USE CASES

- Data integration
- Data collection and validation
- Financial consolidation
- Financial planning and budgeting

Leica Camera AG spent a long time working with an antiquated, hard-to-use consolidation solution. That is why the company decided to switch to LucaNet software, which is modern, compatible, and flexible enough to meet the demands of ever-more-complex structures.

Leica is high tech made in Germany. And a pioneer for vision. The company was spun out of Ernst Leitz Wetzlar GmbH in 1986. When the world's first 35mm camera was built in 1913, that format established itself and made Leica famous the world over.

The swift growth the company has seen in recent years has been associated with rising demands on accounting. The previous consolidation software was no longer living up to its task due to lack of user-friendliness, transparency, and dependability when it comes to verification. A new tool was needed that would be user-friendly and compatible with the other systems deployed at the company, that could document postings, and above all else that could grow with Leica as their structures become more complex.

Direct access to SAP

With LucaNet, they found the optimal solution. The company's managers were particularly enthusiastic about the comfort in the input process, as their data were taken directly out of the legacy system and didn't require preparation otherwise. This led to more efficiency and

HOW LUCANET BENEFITS LEICA:

- ✓ Sound connectivity with SAP
- ✓ Time saved through more efficient consolidation
- ✓ The ability to create a planned balance sheet at the corporate level along with payment modalities and accounting rules

FINANCIAL
CONSOLIDATION

50%

FASTER

time savings in consolidation – especially when it came to importing partner information – resulting in a reduction to one day instead of two or three. “Finally, software that features intuitive operation, solid SAP linking, and easy-to-follow posting documentation,” says Uwe Lutz, Director of Finance at Leica Camera AG.

Quality improvement in many areas

In addition to simpler operation, the definition of posting rules and traceability of consolidation postings make the entire process easier. The planning process has also become much easier with LucaNet: Budgeting is steered centrally via the headquarters; subsidiaries submit their own plans for each entity; and at the parent company

level, all cost center managers are involved in planning. Planning is performed for revenue, material, investments, cost centers, and projects. That is done at the cost center level at the parent company, and at the company level in the subsidiaries. LucaNet's biggest advantage for Leica is the creation of a balance sheet plan at the parent company level reflecting payment and posting rules.

HOW LEICA USES LUCANET:

- Consolidated financial statements in line with IFRS
- Documentation of postings
- Planning of revenue, material, and investments

Uwe Lutz, Director of Finance at Leica Camera AG



CONSOLIDATION OF HUNDREDS OF SUBSIDIARIES

Rocket Internet SE

INDUSTRY

Internet

HEADQUARTERS

Berlin, Germany

EMPLOYEES

42,000

USE CASES

- Data integration
- Financial consolidation

For its first set of consolidated financial statements, Rocket Internet consolidated around 200 companies. What would have been impossible with Excel worked reliably with LucaNet.

“To become the world’s largest Internet platform outside of the United States and China” – that’s the mission of Rocket Internet. Rocket Internet identifies and builds on tried-and-tested business models and transfers them to new, as-yet untapped markets. Well-known examples of their success include brands such as Delivery Hero, Westwing, Home24, and HelloFresh.

Establishing a group accounting process

When enterprises grow strongly, this has a particularly heavy impact on the finance department. That was also the case at Rocket Internet. Financial processes needed to be restructured and developed further; a completely new group accounting department was established, and financial software had to be found that would guide the group through the consolidation process in a way that was reliable and straightforward.

Hundreds of companies under one roof

The finance team at Rocket Internet chose LucaNet for its first set of consolidated financial statements and is really happy with its decision to opt for LucaNet: “We have hundreds of companies spread across several sub-groups to consolidate. You can’t do this in Excel without getting any errors. LucaNet makes it possible to prepare consolidated financial statements reliably in accordance with different accounting standards. Whatever you choose, your consolidated profit and loss statement, consolidated balance sheet, consolidated cash flow statement, and disclosures are presented transparently. A particularly important aspect for us is the reliable presentation of an unlimited number of companies, as there are often changes to our portfolio of investments.”

Rocket Internet saves on time and costs

Many investments, subgroups, consolidating in accordance with the German Commercial Code (HGB) and IFRS – the first set of consolidated financial statements was hardly a walk in the park. But in the end, it was successful and a solid foundation for the future partnership between LucaNet and Rocket Internet. Paul Stander, Head of Group Accounting – National, explains: “As Rocket Internet has a highly complex, constantly evolving group structure, we

need software that can give us very flexible support for our consolidated accounting requirements. With its many different functions, LucaNet is the ideal solution for us. This is especially true when it comes to consolidation within a group with numerous companies in other countries. The implementation went without a hitch, giving us a significant advantage in terms of time and costs. The staff at LucaNet are also genuine specialists in their fields, meaning we also benefit from their expert advice.”

HOW ROCKET INTERNET USES LUCANET:

- Consolidated financial statements
- Mapping of hundreds of subsidiaries
- Consolidation in line with the German Commercial Code (HGB) and IFRS

HOW LUCANET BENEFITS ROCKET INTERNET:

- ✓ Flexibility in the consolidation process
- ✓ Reliable numbers
- ✓ Transparency despite many investments





Thai Union Group PCL.

INDUSTRY
Producer of seafood products

HEADQUARTERS
Bangkok, Thailand

EMPLOYEES
49,000

- USE CASES:**
- Data integration
 - Data collection and validation
 - Financial consolidation
 - Financial planning and budgeting
 - Management reporting

MONTHLY REPORTING FASTER BY
15 DAYS

FAST CLOSE FOR BIG FISH

Companies with global operations need to produce consolidated financial statements efficiently and publish financial figures quickly. That is why Thai Union Group relies on LucaNet for structuring their complex consolidation process – which is how they get to fast closes.

Thai Union Group Public Company Limited is one of the world's largest seafood producers. In addition to the parent company, Thai Union also includes further sub-groups: a US group and a European sub-group, each with four subsidiaries of their own.

Time sink Excel

In the past, Thai Union Group performed consolidation using Excel. That was associated with many disadvantages, such as a lack of intercompany reconciliation, deficient data quality, and delays in process execution. The results: Consolidation took a whole ten days – and management reporting with consolidated outcomes couldn't be delivered until 25 days after figures had been submitted.

Consolidation process shortened by 8.5 days

Things took a different turn with LucaNet, reports Gion Pfützner, Head of Finance IT at Thai Union: "Communication and data collection within the group have been simplified considerably. It was possible to reduce the process of IC reconciliation from two whole weeks to just three days, even though our group is constantly growing and adding new companies. Thanks to LucaNet, an end was put to the Excel spreadsheets and the high volume of e-mails involved in reconciliation. And, not lastly, there has been a significant improvement in the data quality. Overall, we have been able to reduce the consolidation process from ten days to one and a half with LucaNet."



Gion Pfützner, Head of Finance IT at Thai Union Group

Monthly reporting done 15 days faster

Reporting, too, is very important at Thai Union Group, since they not only have to inform internal stakeholders, but also Thailand's stock exchange and other external stakeholders and investors. Reporting now runs much

more efficiently and swiftly with LucaNet, according to Gion Pfützner: "We used to need 25 days for monthly reporting. With LucaNet, we handle the entire process, including consolidation, within ten days. With LucaNet, we are optimally positioned for a fast close and capable of providing stakeholders with financial data swiftly."

HOW THAI UNION USES LUCANET:

- Consolidated financial statements in line with Thai GAAP, IFRS, and US GAAP
- Internal and external reporting
- Automated intercompany reconciliation

HOW LUCANET BENEFITS THAI UNION:

- ✓ Time savings: faster intercompany reconciliation
- ✓ Acceleration of the entire consolidation process
- ✓ Efficient and fast reporting

ESCAPING THE EXCEL CHAOS

Toshiba Electronics Europe GmbH

INDUSTRY
Electrical engineering and electronics

HEADQUARTERS
Düsseldorf, Germany

EMPLOYEES
146,000 (worldwide)

USE CASES:

- Data integration
- Data collection and validation
- Financial planning and budgeting
- Management reporting

MONTHLY REPORTING NOW
50%
FASTER

Non-transparent financial data. Opaque processes. Error-prone Excel files. Financial controlling at Toshiba Electronics Europe was anything but efficient and reliable. With LucaNet, the group turned things around.

Toshiba Electronics Europe GmbH, based in Düsseldorf, is the European electronic components arm of Japan's Toshiba Corporation. The European headquarters in Düsseldorf handles reporting for international subsidiaries belonging to the group in Germany and seven other European countries. The technology group has relied on LucaNet since 2003.

The company's financial controlling and reporting, however, were long plagued by fuzzy financial data, reporting processes in disarray, and the manual processing of error-prone Excel spreadsheets.

90 percent greater transparency – meaningful deviation analyses

With LucaNet, Toshiba Electronics now carries out transparent and meaningful deviation analyses. The logging of changes, the ability to add comments on current and planning figures and deviations, and the flexible data layouts also help to provide increased transparency and high-quality data. "With LucaNet, we improved data transparency by 90 percent. That's really unbeatable", explains Ulrich Leib, Head of Controlling at Toshiba Electronics Europe.

HOW TOSHIBA USES LUCANET:

- Monthly reporting
- Deviation analysis
- Budget planning

Budget planning now three times faster

Transparency and efficiency in the planning process also improved significantly, according to Ulrich Leib. "With LucaNet, cost center managers can access information independently and keep tabs on how their budget is progressing, for example." That saves time: Toshiba Electronics now completes its budget planning three times faster.

Real-time data and interactive analyses

Thanks to the automation of many steps in financial controlling, the error rate for monthly reporting was able to be cut by nearly 100 percent. While Toshiba Electronics

previously needed five to six days for monthly reporting, it can now manage the task in just two to three days. Also helpful is the Excel and BI integration that the LucaNet software offers for planning and reporting purposes. This means that the team always has real-time data at hand that it can then present transparently to the CFO as a basis for decision-making as part of interactive analyses.

HOW LUCANET BENEFITS TOSHIBA:

- ✓ Budget planning is three times faster
- ✓ Real data transparency
- ✓ More efficient monthly reporting

Ulrich Leib, Head of Controlling at Toshiba Electronics Europe GmbH





CLIMBING TO THE TOP WITH LUCANET

VAUDE Sport GmbH & Co. KG

INDUSTRY

Mountain outfitters and equipment

HEADQUARTERS

Tettnang, Germany

EMPLOYEES

1,500

USE CASES:

- Data integration
- Financial planning and budgeting
- Management reporting

Outdoor outfitter VAUDE used to use Excel for its planning and reporting. However, that method was eating too much time and too many resources as the group's structure became increasingly complex. That is why the company made the decision to implement software that would guarantee integrated corporate planning and transparency in reporting figures.

VAUDE Sport GmbH & Co. KG is a family business that uses a modern management approach. Albrecht von Dewitz began setting up production in 1980, which is still carried out in the town of Tettnang today, on Lake Constance. The company is considered to be Europe's most environmentally friendly outdoor outfitter.

VAUDE's growth, the demand from banks for consolidated balance sheets, and ultimately also the internal desire to have more transparency and numbers available more quickly led to the search for software that could meet those requirements while also offering multi-year planning.

A further problem posed to the company's managers by the legacy system was its inability to link with Excel, which ended up a time sink. That meant it wasn't possible to integrate reporting packages and assessments. All of that changed with the introduction of LucaNet. "The software's user-friendliness paired with the consultants' expertise won us over," says Erwin Gutensohn, CFO at VAUDE Sport GmbH & Co. KG.



Integrated planning and standardized reporting

In order to map past figures, LucaNet developed a reporting package for all subsidiaries. Simultaneously, an interface was integrated for importing data out of the accounting system now and in the future. Contrary to the Excel spreadsheets being used beforehand, standard reporting delivers a significantly higher level of certainty and, above all else, tangible time savings. The integrated feature for planning balance sheet ratios without a great deal of effort also represents a clear added value for the CFO. In summary, LucaNet won Vaude over through its user-friendliness, swift integrated reporting, and data reliability. When it comes to analyzing figures, drilling down to nominal accounts is especially helpful.

HOW VAUDE USES LUCANET:

- Monthly reporting
- Analysis
- Planning

HOW LUCANET BENEFITS VAUDE:

- ✓ Better data quality
- ✓ Clean integration in Excel
- ✓ Logical software structure



Urban Sports Club

INDUSTRY

Fitness Aggregator/
Digital economy

HEADQUARTERS

Berlin, Germany

EMPLOYEES

500

USE CASES

- Data integration
- Financial consolidation
- Management reporting
- Forecasting and scenario planning

IN TOP FORM WITH TRANSPARENT FINANCIAL DATA

Urban Sports Club stands for pure fitness. The enterprise's mission: To actively help people achieve a healthier lifestyle. Their members can choose from more than 50 types of sports. And all this can be flexibly used in 10,000 partner cities in Germany, France, Spain, Portugal, and Belgium. Ina Wetzel, CFO at Urban Sports Club, and her team was looking for the key to successful consolidation and reporting in times of growth and internationalization. And found it in LucaNet.

"Honestly, before LucaNet, there were only Excel spreadsheets." That's how Ina Wetzel describes the situation when she started as CFO at Urban Sports Club. 15 companies were reported via Excel spreadsheets at that time. The whole process was frustrating and impractical. "And the problem with Excel spreadsheets is that they have to be painstakingly merged. If there is an error in the formulas, the pages can no longer be opened. We had – simply put – reporting that was not meaningful. That was a big pain point for us."

Reliable financial data in the LucaNet.Cloud

Ina Wetzel already knew LucaNet and was sure: This software provides the solutions to the problems that their team was having. She emphasizes: "I have already consolidated in other systems. But if you work with LucaNet once, you never want to work with another system again. Why? It is a technically brilliant solution. Many steps are taken off your hands. A lot of checks are integrated, making reconciliation processes afterwards unnecessary. Since we use the LucaNet.Cloud, all data is available at all times from everywhere and always up to date; and we do not have to care about updates or maintenance."

With LucaNet, the finance department at Urban Sports Club has a clear overview of the liquidity of the individual national subsidiaries and is able to control by intervening on time, when necessary. The data from the companies is quickly aggregated and consolidated, ensuring that investors and management are presented with reports that are valid and that Ina Wetzel, as CFO, can vouch for.



Ina Wetzel, Chief Financial Officer at Urban Sports Club

LucaNet as a financial data hub

In the future, Urban Sports Club is planning to use LucaNet for more than just reporting and consolidated financial statements. The software is supposed to form a financial data hub, which is made available to all national subsidiaries. With the aim of ensuring that all subsidiaries always have a transparent overview over their financial data. This also makes controllers happy. They now only need to use one tool for both cost center reporting and forecasting.

HOW LUCANET BENEFITS URBAN SPORTS CLUB:

- ✔ Maximum of availability and security with the LucaNet.Cloud (AWS-Cloud, ISO 27001 compliant)
- ✔ Less stress in the consolidation process
- ✔ Valid reporting for investors

HOW URBAN SPORTS CLUB USES LUCANET:

- Financial consolidation
- Reporting for 15 national subsidiaries
- Forecasting



PROPER REPORTING IS NOW SECOND NATURE

Zoologischer Garten Berlin AG

INDUSTRY
Recreational facilities

HEADQUARTERS
Berlin, Germany

EMPLOYEES
500

USE CASES

- Data integration
- Financial consolidation
- Management reporting

Sabine Kirner is the Head of Controlling at Zoo Berlin. For a long time, she struggled with time-consuming routine activities, such as collecting data for monthly reporting. All too often, little time remained for her to handle important tasks such as analyzing data and advising executive management. LucaNet gave her a solution.

Zoo Berlin is a zoo that sets records. Managed jointly with Tierpark Berlin and Aquarium Berlin in a single public corporation, Zoo Berlin is the biggest zoo operation in Europe. It is the oldest zoo in Germany, and has the largest number of species of any zoo in the world.

For a long time, complete figures that were available quickly were more of a dream than reality for Sabine Kirner. The data from various sources were merged together manually using Excel, an error-prone and time-consuming process. For her the solution was obvious: there needed to be an alternative to Excel. Sabine's search quickly led her to LucaNet. The software provided her with a standardized interface to the Addison accounting software, and gave her the option of easily integrating other software packages, such as the Beckerbillett ticketing software. "LucaNet", Sabine emphasizes, "has become a bit like an atoll for us that groups together all the different islands of data. With my new favorite key combination, Ctrl+Q, data from all sources are immediately available, and reporting is updated. This means we have a truly integrated reporting system. This means I save one to two work days every month, allowing me to focus on data analysis sooner."

MONTHLY REPORTING
1.5 DAYS
FASTER



HOW LUCANET BENEFITS ZOO BERLIN:

- ✓ A week of time saved in planning
- ✓ Integrated reporting system
- ✓ More time to analyze the data

A week of time saved in planning

As well as for reporting, Sabine Kirner also uses LucaNet for financial planning. The planning starts from the bottom-up: First, requirements from all kinds of areas are considered – in addition to standard items such as staff costs, these include admission fees, energy and maintenance costs, and feed for the animals. Next, the individual planning estimates are exported from Excel to LucaNet, where Sabine Kirner has created a file for planning reporting, in which she immediately sees the overall result and can make additional top-down changes if necessary. For each institution and planning cycle, this means she saves at least one week of work time. When there are significant planning changes, the time saved is even significantly greater. And just as important: she can finally consider the substance of the data, hunt down deviations and explain them. She is now not just merely a collector of data, but is also a point of contact, advisor, and service provider for her enterprise.



Sabine Kirner, Controller at Zoo Berlin

HOW ZOO BERLIN USES LUCANET:

- Simple data import from many different source systems
- Automated monthly reporting
- Dynamic planning on an annual basis

